

A Business Partner Solution for Industrial Products Companies

Quickly establish and manage materials costs & changes.

John Daniel Associates, Inc. Materials Costing Solution (MCS)



Solution Description

Get a current and comprehensive view of your cost and pricing structures by vendor, plant and end-product consumer.

John Daniel Associates Materials Costing Solution enables up to date materials cost changes enabling accuracy in forecasting and pricing. MCS keeps your business in the black and enables you to manage your customers' expectations.

Features & Benefits

- Quickly discover which finished goods are impacted by a raw material cost changes.
- Understand and analyze materials purchase allocation across your entire operation.
- Get a comprehensive grasp on past purchases for use in vendor negotiations.
- Take advantage of materials cost cycles to make effective purchasing decisions.
- Establish best and worst case scenarios for contingency planning
- Easily calculate estimated annual impact and future full year impact to cost and sales margins
- Self service web-based reporting and analysis.

Value Proposition

Empower your employees to make informed decisions that contribute real value. Protect your margins and customer relationships by setting proper expectations. John Daniels Associates Materials Costing Solution will put you back in control of your bottom line.

Better information, better decisions, better performance.
Be Better with John Daniel Associates.

Company Description

John Daniel Associates is an Accredited Cognos Service Partner. That's certainly not the only thing you need to know about us, but it is pretty significant, especially when you consider there are only 12 such companies in the world. Only five in North America. And only one in Pittsburgh.

IBM Segment
• Cognos

Business Function(s)
• Operations, Purchasing

Target Industry
• Industrial Products

For more information, contact:



6201 Steubenville Pike, Suite 100
McKees Rocks, PA 15136

Phone: 412.787.8422
<http://www.JohnDaniel.com>

This brochure was developed to assist you in identifying products from select Business Partners that may be of interest to you as you consider your information technology needs. Any reliance by you on this publication is at your sole risk and will not create any liability or obligation on the part of IBM.

© Copyright IBM Corporation 2009. All Rights Reserved. IBM, the IBM logo, Cognos, FileNet, InfoSphere and Optim are trademarks of IBM Corporation in the United States, other countries or both. All other company or product names are registered trademarks or trademarks of their respective companies.



Let's build a smarter planet.

